




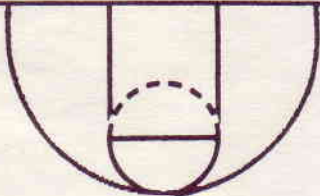
BOB KNIGHT

MAX EFFGEN





BASKETBALL COACHES CLINICS



	Winning vs. losing TEAM Why are you here? What do you want to get out of the team or program?	
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MOTIVATION


	A) OBSERVATION - INDIVIDUALLY - COLLECTIVELY	
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WINNING AND LOSING IS A HABIT

B) UNDERSTANDING HUMAN NATURE

= EXTERNAL MOTIVATORS
- ~~knute Rostone~~

C) MANAGERS
A) Guy that's worth pts on bench
B) getting the most out of what he's got



What place is the place for us

D) EFFORT

- WINNERS AND LOSERS HABIT

- DETERMINE WHAT OUR PLACE IS AND WHAT WE'RE SATISFIED WITH




E) SELF-MOTIVATION
MOTIVATOR NEEDS to be more motivated AND GIVE MORE EFFORT THAN ANYONE ELSE.

"many perceive; few see"

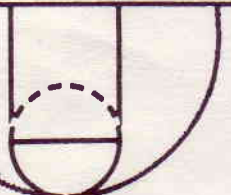
GETTYSBURG ADDRESS (EDWARD EVERETT)

TEACHING THE GAME
SIMPLICITY AND EXECUTION



SURPRISE AND CHANGE

People hates people and make people understand to win



"NOT ALWAYS THE ANSWER"

Jordan Edsel

"Victory lends itself to the team that makes the fewest errors"

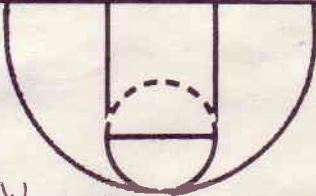



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 <p>Worry Always - <u>You Win With People</u></p>	<p>"Nothing is more common than unsuccessful men with talent" - CC</p> <p>"Pressure will always solve the problems of the human race"</p>	
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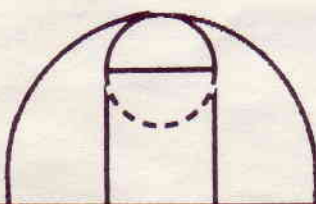

[You cannot win w/o being organized]

	<p>ORGANIZATION</p> <p>THE KEY TO DO ANYTHING WITHOUT ^{SUCCESSFUL} without organization is chaotic.</p> <p>Discipline</p>	<p>SUCCESS CANNOT BE ACHIEVED WITHOUT ORGANIZATION</p> 
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"NOT A WHIP AND A CHAIR"

	<p>1) Do what you got to do - NOT FORCED</p> <p>2) Do it when it has to be done</p> <p>3) Do it as well as you can do it</p> <p>4) Do it that way all of the time</p>	
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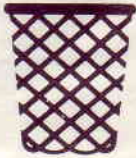
THE MORE ORGANIZATION THE BETTER
The better 100% the team will have of where you're coming from.

	<p>① Humor is a great motivational device</p> <p>② Mental Toughness</p> <p>③ Respect</p> <p>Understand Mistakes</p>	
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What, Where, When, How, Why, Who



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	Motivator	
	Lead	
	Communication	
	Enthusiasm	
	- necessary (makes the difference)	

- Hearing VS. Listening
 easy is not often the best way

	Commitment	
	Be as good as you can be in a game	
	Contribution	
	Easy satisfied is hard to motivate	

"To err is human
 to err again is the
 sign of stupidity"

intolerance to error
 It is a social worker
 CANT GET EVERYONE TO BE MOTIVATED
 CANT HAVE ANY IRON CLAD rules

	Most have a concept of time	
	Efficiency	
	Practice must be harder than the game	

	The People you're trying to Motivate rely on simplicity & execution "Lucky" doesn't win championships get things done players & managers	

Place people where
 these weaknesses are hidden
 & strengths are used to their fullest potential



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	<p>There is no common denominator; just to play the best of your ability.</p>	
<p>What does the manager expect me to do for the team?</p>		

	<p>Let them know when they're doing a good job, but it's more important to acknowledge mistakes.</p>	
<p>Motivational Leadership The Manager the Manager players need a good feeling about themselves because players need to help motivation people need good experiences people need to think of others.</p>		

	<p>A motivator cannot be guided by feelings.</p>	
<p>Assume</p>		
<p>The best motivator is the guy who motivates the hand he is dealt.</p>		

<p>NO!</p>	<p>Motivation comes from within from individual</p>	
	<p>Roles change. Failure is not failure in itself; accepting failure is a failure.</p>	



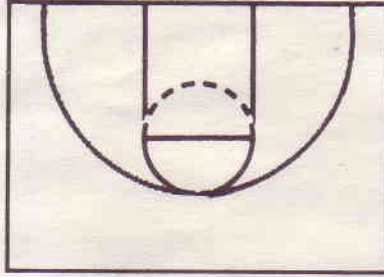
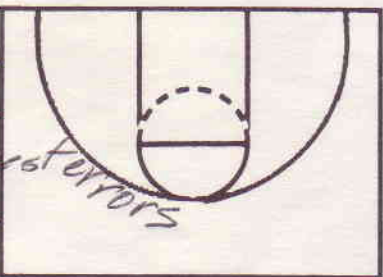
THE Art of WAR

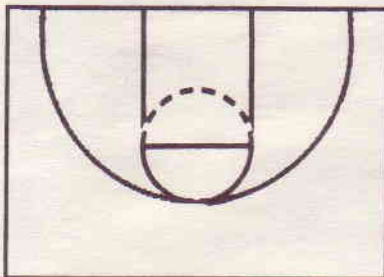
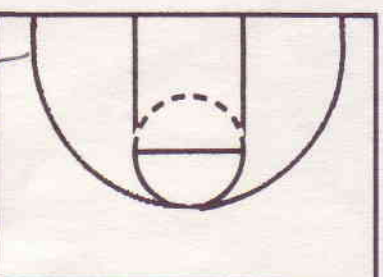
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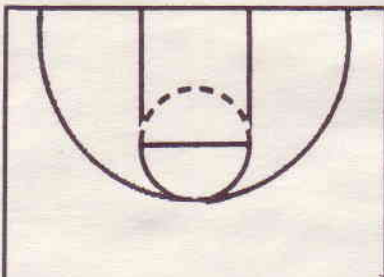
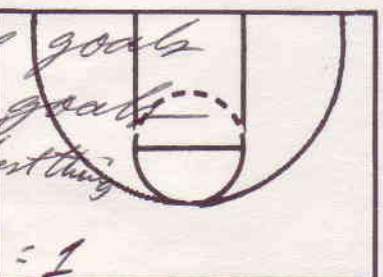


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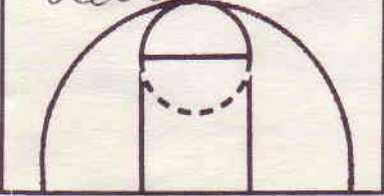
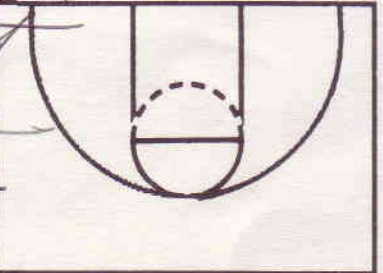


	How to Motivate	
	A atmosphere	
	Victory favors the team making the fewest errors	
	- conduct - appearance, courtship - manners	

	The Reasons Why We Lose	
	Eliminate ↑ then you'll find it a hell of a lot easier to win.	
	Don't give up devise a new goal.	

	Team oriented towards final goals	
	through individual & team goals	
	Reinforcement is the best thing we can do for motivation	
	Mental :: physical :: 4 :: 1	

The people who are willing to prepare to win; win most of the time.

<p>The greatest challenge in order for to win is for them to play hard</p> 	don't log on a successful or unsuccessful moment	
	Everyone wants to be a starter	
	Ways to get things done that should be done	